

TO YOUR BUSINESS SUCCESS

Want to Build A Six Figure Business?

**Download Your Free Cheat Sheet -
The Six-Figure Business Journal**

Three things you need to know, as an entrepreneur, to become successful in your business.

1. **Develop mental toughness:** This is a frame of mind which makes you stop at nothing to achieve your goals. With this mindset, achieving your goals will be greater than any excuses you may have and this will help you push forward with a results-driven, winner-takes-all mindset.
2. **Believe 100% in yourself:** People who have succeeded in achieving their dreams, did so because they believed in themselves. If you don't believe in yourself, no one will.
3. **Take planned and consistent actions:** Without taking consistent actions, your dreams will only remain dreams in some distance, but when you take the right actions, your dreams will sway to your arms, bringing close, your reality.

What You Need To Do.

Actions: Take these actions consistently for 90 days and you can be sure to have the full transformation that you want.

Disclaimer: The information and knowledge shared in this journaling template is for individual use and there is no guarantee of specific success. Any success or transformation to be achieved will be as a result of individual effort and commitment to taking right actions.

Practice Gratitude (Write down what you are grateful for)

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Do your daily actions/tasks plan (Write down all the things you need to do today, and choose the most important ones)

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Specific action or task towards the goal to be achieved (What specific action would you take towards achieving the present goal you are working on – e.g, make a sales call, write a proposal, introduce yourself to a potential client, attend a meeting with major stakeholders, etc

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Marketing action (For Entrepreneurs – E.g – run a week long social media advert, speak to a potential customer about the benefits of your products, send a sales email, etc)

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Relationship building action – (Send a customer, friend, JV partner, a 'thank you card', write an inspirational quote and send it to your fans, educate somebody relevant to your goal or inspire them to be positive towards themselves, send a friendly email to someone relevant to your goal, etc.

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Money making action – Call clients, contacts, customers and inform them of your sales, do a promotion on your website or fan page, send sales email/text, etc.

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Evaluate and celebrate your day (Reflect on your day, be thankful for everything and write down what you have learnt today and what you will be improving upon tomorrow.)

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You may need to print multiple copies of this template, or use a notebook or diary for journaling.



Keep being Successful!

Your Transformational and Success Coach,
Mutiat Adebowale